

ABOUT TIFFINY JOHN, CLE

Tiffiny John has 25 years of proven success training credit union professionals and is one of the industry's leading underwriting experts. Tiffiny has extensive experience in developing loan officer and indirect lending programs for credit unions. She has a passion for the credit union movement and showing how to make a difference in the lives of members.

For 15+ years, Tiffiny was the Director of Underwriting and Loan Operations at LSI, overseeing a call center of 300+ and training all its underwriters first-hand.

TIFFINY'S SPECIALTIES:

- Coaching & mentoring for results
- •In-depth review of credit scores and codes
- Interviewing skills
- •Improving profitability with cross-selling
- •Interpreting and implementing HYLS
- •Indirect Lending Programs
- Loan Policy Development
- Developing decision makers to reduce losses



AGENDA







History Lesson

Components of the Credit Report Dissecting the Credit Report





Understanding Credit Score

Steps to Review Credit





HISTORY

1899	Equifax is founded in Atlanta, GA as a retail credit company
1950	The first credit card charge was made - Diners Club
1956	Fair Isaac Corporation is created to measure credit risk
1968	Known as TRW, Experian was founded
1969	Trans Union, Union Tank Car Company operated leasing railcars, acquired Credit Bureau of Cook County
1970	The first Fair Credit Reporting Act is passed
1980s	The three largest credit reporting bureaus (Trans Union, Equifax & Experian) attain universal coverage across the USA
1989	The FICO Score is introduced and becomes the standard model
2006	Trans Union, Equifax & Experian worked together to develop the Vantage Score





REASONS TO PULL A CREDIT REPORT

Opening a new account with the credit union - *opportunities to save the member money!*

Each time a member applies for a loan – the credit score changes quickly. LSCI recommends a new credit report every 30 days.

Collection Department – to obtain an updated snapshot of the member's situation.



COMPONENTS OF THE CREDIT REPORT

Identity & Demographic

Name/address/date of birth Employment

Score & Summary Section

Credit score identified Factors contributing to the score Revolving and installment trades added up

Tradelines

Creditors
Public Records/Collections

Inquiries

Voluntary versus involuntary Like inquiries





INFO NOT ON THE CREDIT REPORT

- ✓ Checking & Savings Account Information
- √ Actual items purchased by credit
- √ Bankruptcies older than 10 years
- √ Charge off or collections older than 7 years
- √ Gender, ethnicity, religion or political affiliation
- ✓ Medical History
- ✓ Motor Vehicle Records





IDENTITY & DEMOGRAPHICS

	EQU	IFAX	VERSION 5.0	REPORT	
CA-	Request 1** SMITH, SUSIE S -123 MAIN STREET, ANYTOWN CA 90211 5-234-56-7890, BDS-04/10/1984.			PAGE:	1
***		****	*****	*****	**********
**	· * * * * * * * * * * * * * * * * * * *	**** ****	********	******	· · · · · · · · · · · · · · · · · · ·
SAI	FESCANNED: Your inquiry has gone	thro	ugh our SAF	ESCAN data	a base. *********



IDENTITY & DEMOGRAPHICS

SSN ISSUED-85 STATE ISSUED-PA

.SUM-09/2009-05/2019, PR/OI-NO, COLL-NO, FB-NO, ACCTS:15, HC\$ 400- 160047, 15-ONES, HIST DEL- 15-ONES,

*SMITH SUSIE SINCE 07/12/2007 FAD 05/13/2019 BDS-04/10/1984,SSS-234567890



123 MAIN STREET, ANYTOWN CA 90211, RPTD 05/2019
RESIDENCE SINCE 06/2016, PHONE DATE 00/0000
567 CENTER STREET ANYTOWN, IL 60123, RPTD 05/2019
RESIDENCE SINCE 12/2012, PHONE DATE 00/0000
222 FRONT STREET SOMETOWN, ME 17601, RPTD 05/2014
RESIDENCE SINCE 10/2009, PHONE DATE 00/0000



IDENTITY & DEMOGRAPHICS

	OFC	: 0:	2			EQUIFA	X CREDIT	REPO	OR'	C .		DATE:	: 02/27/2020
Brad			Comm	on								SSN:	123-45-7890
												BDS:	03/17/1997
			3 15 3 Y 5 Y 5 Y 5 Y 5 Y 5 Y 5 Y 5 Y 5 Y 5	ANCY: N)								
HIT,	/NOH	HT:	1 Hi	t						ID	ENTITY	SCA	IND:
CA:	123	4 Mair	Street	Anytown, NC 555	55								VAR:
							SINCE	:		05/2018	ROB-		
	()		DATE:			SRC/D	ATE:	T	02/2020			
FA:							DR						VAR:
	4567	Sout	th Avenu	ue, Sometown SC	77777		SINCE	:		05/2016	ROB-		
	()	7 <u>=</u> 7	DATE:			SRC/D	ATE:	C	02/2020			
IDE	NTIF	'ICA'	ron -	SSN - AGE:		SSN:	123-45-7890	V)	CC	NFIRMED	: Y SS	N MAT	TCH:
INQ	INF	0 -	SSN:	123-45-7890	SS	SN ISS:	ST:			DEATH	DATE:		ST:
ES:							AMAZ	ON					
					EMP	DATE:	requirement filled	VER:		E	ND:		



CREDIT SUMMARY



.<u>SUM-09/2009-05/2019, PR/OI-NO, COLL-NO, FB-NO, ACCTS:15, HC</u>\$ 400- 160047, 15-ONES, HIST DEL- 15-ONES,

*SMITH SUSIE SINCE 07/12/2007 BDS-04/10/1984,SSS-234567890 FAD 05/13/2019



.SUM-08/2004-10/2017, PR/OI-YES, COLL-NO, FB-NO, ACCTS: 16, HC\$ 300- 35166, 14-ONES, 2-NINES, HIST DEL- 14-ONES, 2-NINES,

INQUIRY ALERT - SUBJECT SHOWS 6 INQUIRIES SINCE*08/2017

*CALLY, DEAN SINCE 07/30/1991 BDS-08/26/1970, SSS-333-22-4444 FAD 11/06/2017



CREDIT SUMMARY

*******	****SUMMA	RY INF	**NOITAMAC	****	*****	****
BEGIN DATE=09/2001	ENDING			PR/OI-		OL L- 00
LOWEST HC \$ 0	HIGHEST	HC \$	29495	NUM AC	CCTS=14	
MOP RATES: 10-ONES	00-FIVES		MOP HIST	RATES:	00-TWOS	00-SEVENS
00-TWOS	00-SEVEN	S			00-THREES	00-EIGHTS
00-THREES	00-EIGHT	S			00-FOURS	00-NINES
00-FOURS	00-NINES				00-FIVES	
040	THERS					
REVOLVING TOTALS:	LIMIT=	9000	HI-CR=	3564	BAL=	1391
	P/DUE=	0	TERMS=	20		
						2
OPEN TOTALS:	LIMIT=	0	HI-CR=	0	BAL=	0
	P/DUE=	0	TERMS=	0		
INSTALLMENT TOTALS:	LIMIT=	0	HI-CR=	29495	BAL=	54278
	P/DUE=	0	TERMS=	0		
GRAND TOTALS:	LIMIT=	9000	HI-CR=	33059	BAT=	55669
	P/DUE=	0	TERMS=	20		N

THE CREDIT SCORE

FICO Score 8-EFX-F SCORE: 00637

Length of time accounts have been established
Proportion of balances to credit limits is too high
on bank revolving or other revolving accounts
Proportion of loan balances to loan amounts is too high
Too many inquiries last 12 months
RBP - 026% - 300-850



TRADELINES

FIRM / IDENT CODE ECOA/ACCOUNT NUMBE		LIMIT P/DUE	HICR TERM	BAL \$ DI	and the commence	The same of the sa	30-60-90) MAX/DEL HISTORY
CAP ONE *850BB0 I/51 FE,CREDIT CARD AZ,AMOUNT IN H CHRYSLRCAP*242FA0 J/30 AO,AUTO	I/C COLUMN IS	CREDIT I	2250 59 SIMIT 35166 794	34029	10/17 10/17		TYPE OF ACCOUNT O – Open Account R – Revolving I – Installment M – Mortgage
ONEMAIN *243FP4 I/81 JO,NOTE LOAN	ECOA: I – Individual J – Joint contractual A – Authorized User S – Shared Account M - Account for which liability if maker defautorship with	responsibility ch subject is laults	y liable, but o		09/17	01	C- Line of Credit

TRADELINES

FIRM / IDENT CODE CS RPTD LIMIT HICR BAL \$ DFD/DLA MR 30-60-90) MAX/DEXECOA/ACCOUNT NUMBER OPND P/DUE TERM 24 MONTH HISTORY
CAP ONE *850BB01498 R1 10/17 2250 2131 10/17 68 I/51 01/12 0 59 FE,CREDIT CARD AZ,AMOUNT IN H/C COLUMN IS CREDIT LIMIT
CHRYSLRCAP*242FA00022 I1 10/17 35166 34029 10/17 10 J/300 0 794 0 794
ONEMAIN *243FP43446 I1 09/17 4824 4824 09/17 01 1/817 0 202 JO_NOTE LOAN

DELINQUENT

FIRM / IDENT CODE ECOA/ACCOUNT NUMBER	CS RPTD OPND	LIMIT HICR P/DUE TERM	BAL \$ DFD/DLA MR (30-60-90) MAX/DEL 24 MONTH HISTORY
LENDMARK *401FP2549 I/2403124401 EE,SECURED	3 I1 04/19 04/17	6782 0 208	7521 04/19 24 (04-04-03) 01/19-14
TIME FIN *456FP0609 I/1101713307 EE.SECURED	1 12 04/19 02/18	51 5284 189	5754 04/19 14 (01-02-05) 01/19-15

DESCRIPTION	МОР
Too New to Rate; Approved but not used	0
Paid as Agreed; Current ; Satisfactory	1
Pays 31-60 Days Past the Due Date; Not More than 2 Payments Past Due	2
Pays 61 - 90 Days Past the Due Date; Not More than 3 Payments Past	3
Pays 91-120 Days Past the Due Date; Not More than 4 Payments Past	4
Pays Over 120 Days; 5 or More Payments Past Due	5
Paying or Paid Under Wage Earner Plan or Similar Arrangements	7
Repossession	8
Charge Off to Bad Debt	9



PUBLIC RECORDS

What are **PUBLIC RECORDS?**

- Collections
- Tax Liens
- Judgements
- Foreclosures
- Bankruptcy
 - Chapter 13 Wage Earner Plan
 - Chapter 7 Liquidates Assets
 - Discharge -releases the individual debtor from most debts and prevents creditors from taking collection
 - Dismissal Notice that the case is dismissed, lifting the automatic stay. A dismissal may be issued for voluntary reasons, failure to pay fees, failure to complete required forms or abuse.



PUBLIC RECORD CODES

Code	Description	Code	Description
AB JD	Abstract Judgment (foreclosure, etc.).	PD CL	Paid collection (\$50 and up)
BKRPT	Bankruptcy	SECLN	Secured Ioan
FINCL	Financial counselors	SP MT	Separate maintenance
FN ST	Financial statement filed	ST JD	Satisfied judgment (foreclosure, etc.).
FORCL	Foreclosure	SUDI	Suit dismissed
GARN	Garnishment	SUIT	Lawsuit
LIEN	Tax Lien	UP CL	Unpaid collection (\$50 and up)
MAR	Martial items (divorce, etc.)	WEP	Wage earner plan
N/RES	Non-responsibility		



BANKRUPTCY



Did you know?

- 70% of bankruptcies are Chapter 7
- 26% of folks who file bankruptcy will file a second time



KEY DATES OF THE CREDIT BUREAUS' NATIONAL CONSUMER ASSISTANCE PLAN

WHO IS IMPACTED?	WHAT IS REQUIRED:	EFFECTIVE DATE
Collection agencies and debt buyers	Report original creditor name and classification code	June 15, 2016
Collection agencies and debt buyers	No reporting of debts that didn't arise from a contract or agreement to pay (i.e. traffic tickets, court fines)	June 15, 2016
Collection agencies and debt buyers	Report a full file monthly	Sept. 1, 2016
Credit bureaus	Bureaus will exclude public tax lien, civil judgment data that do not conform to new data standards	July 1, 2017
Collection agencies and debt buyers	No reporting of medical debt collection accounts less than 180 days old	Sept. 15, 2017
Collection agencies and debt buyers	Report a delete for accounts that are being paid or were paid in full through insurance	Sept. 15, 2017
All data furnishers	Report full name, address, Social Security number and date of birth	Sept. 15, 2017
Reporters of authorized user data	Report full date of birth for new authorized users on all accounts	Sept. 15, 2017

COLLECTION & CHARGE OFF ACCOUNTS

FIRM / IDENT CODE CS RPTD CODA/ACCOUNT NUMBER OPND	LIMIT P/DUE	HICR TERM	BAL \$ DFD/DLA MR(30-60-90) MAX/DEL 24 MONTH HISTORY
VERIZON *401UT01469 05 04/19 I/48804285 12/13 CZ, COLLECTION ACCOUNT JR, TELECOMMUNICATIONS/CELLULA	410 AR	410 0	410 04/17 01
OPEN TOTALS	410	410	410
WORLD FIN *416FP21123 I9)4/19 I/11104(01/17 DB.CHARGED OFF ACCOUNT TZ AMOUNT IN HICH CREDIT ORIG	821	661 9M	661 06/17 27 (01-01-04) 11/17-I5
IZ, AMOUNT IN HIGH CREDIT ORIGINAL TO THE CREDIT *164FZ00274 19 03/19 07/16 DB, CHARGED OFF ACCOUNT GK, AFFECTED BY NATURAL DISAST	0	12117 72M	FF AMOUNT 12117 02/18 32 (03-02-06) 02/18-18

CHARGE OFF ACCOUNTS

FIRM / IDENT CODE CS RPTD LIMIT

GS, MEDICAL

```
ECOA/ACCOUNT NUMBER
                       OPND P/DUE
                                    TERM
                                                24 MONTH HISTORY
USAA SB *6500N10000 R9 10/17
                                  1260
                                           0 01/16 37 (01-01-04) 06/16-R5
                      09/14 0
A/549123733
   DB, CHARGED OFF ACCOUNT
   FE, CREDIT CARD
******COLLECTION ITEMS*****
  10/2018 COLL 05/2019 885YA00000 ,$ 498.00,05/2019 UNPAID
                BAL-05/2019,$ 498.00, DLA:03/2018,I 325186000
                GS, MEDICAL
  10/2018 COLL 05/2019 885YA00000 ,$ 278.00,05/2019,UNPAID
                BAL-05/2019,$ 278.00, DLA:02/2018,I 224186000
```

HICR BAL \$ DFD/DLA MR(30-60-90) MAX/DEL



STUDENT LOANS

FIRM / IDEN ECOA/ACCOUN	T CODE T NUMBER	CS	RPTD OPND	LIMIT P/DUE	HICR TERM				(30-60-90) HISTORY	MAX/DEL
MODPED *6 I/23741 DO,STUDEN EP,FIXED			04/19 09/18 ENT DEF	0 ERRED	2000	2046	04/19	07		
MODPED *6 I/23741 DQ,STUDEN EP,FIXED			04/19 09/18 ENT DEF	0 ERRED	3500 0	3500	04/19	07		



FIRM / IDENT CODE CS F ECOA/ACCOUNT NUMBER C	RPTD LIMIT HICR OPND P/DUE TERM	BAL \$ DFD/DLA MR(30-60-90) MAX/DEI 24 MONTH HISTORY
AV, CHARGE	3/13 0 0	0 02/18 41
AZ, AMOUNT IN H/C COLUMN	IS CREDIT LIMIT	
CAP ONE *850BB01498 R1 02 I/517805873638 09 FE,CREDIT CARD	2/18 300 9/17 0 25	153 02/18 04
AZ, AMOUNT IN H/C COLUMN	IS CREDIT LIMIT	
REVOLVING TOTALS	3550 25	153
CAPONEAUTO*152FA10715 I1 01 I/62063551563611001 11 AO,AUTO EP,FIXED RATE		20256 01/18 02
ALPHA CRD *401FP11220 I1 10 I/3674 1 06 FA,CLOSED OR PAID ACCOUNT JO,NOTE LOAN	5/07 0 56	0 08/07 27
INSTALLMENT TOTALS	20620 467	20256
GRAND TOTAL	24170 492	20409

INQUIRIES

INQ DATE CUST # / ABBREV	CUSTOMER NAME	TYPE	
03/21/2020 484BB05838	CAP1/CBELA		
10/01/2019 401BC00077	TBOMHDFR		
07/30/2019 682FA07926	AMERICREDI		
07/30/2019 309BB01144	BB&T DF		
07/29/2019 164AN24375	WHITTENBRO		
07/29/2019 484FA00658	CAP ONE AF		
05/05/2019 480BC00063	WF CRD SVC		
03/15/2019 164AN24375	WHITTENBRO		
03/15/2019 484FA00658	CAP ONE AF		
03/15/2019 168FA28487	ALLYFINANC		



ON-LINE DIRECTORY

----- ON-LINE DIRECTORY > -----

MEMBER NUMBER COMPANY NAME TELEPHONE NUMBER

155BB03747 DISCOVER BANK (800) 347-2683

PO BOX15316 ATT: CMS/PROD DEVELOP

WILMINGTON DE 19850-5316

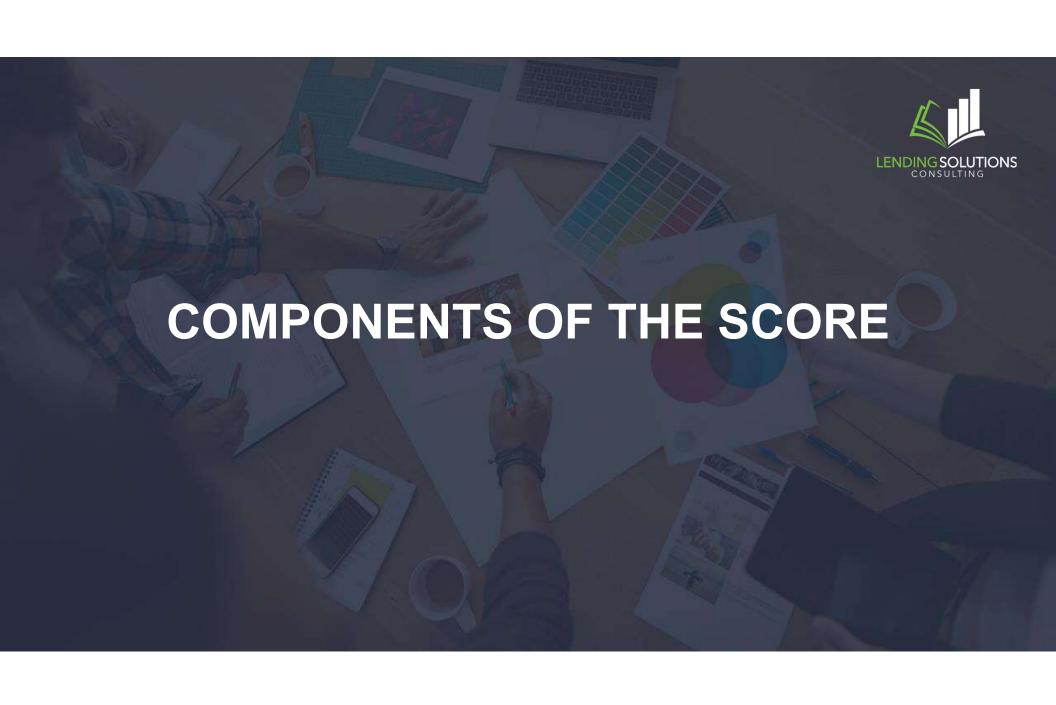


CONSUMER STATEMENTS

Consumer's explanation in his/her own words, regarding facts or conditions affecting his/her file.

CONSUMER STATEMENT RPTD 12/17 PURGE 12/19
ID FRAUD VICTIM ALERT: MY IDENTITY MAY HAVE BEEN USED WITHOU MY CONSENT
TO FRAUDULENTLY OBTAIN GOODS OR SERVICES FRAUDULENT APPLICATIONS MAY BE
SUBMITTED IN MY NAME USING CORRECT PERSONAL INFORMATION DO NOT EXTEND CREDIT
WITHOUT FIRST CONTACTING ME PERSONALLY AND VERIFYING ALL APPLICANT
INFORMATION AT 555-555-5555 DAY OR 777-777-7777 EVENING



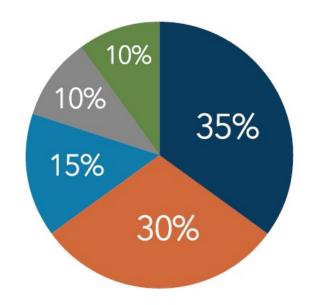


UNDERSTANDING THE COMPONENTS OF THE SCORE

The FICO score is the result of a mathematical algorithm applied to a credit report and other sources of information to predict future delinquency.

Per FICO, one trade line with activity and a payment history of 6 months will produce a credit score

The Credit Score can range from 350 – 850



- 35% Payment History
- 30% Amount Owed
- 15% Length of Credit
- 10% New Credit
- 10% Type of Credit



COMPONENTS OF THE CREDIT SCORE

35% of a FICO Score PAYMENT HISTORY

HOW YOU PAY Late Pays - Public Records - Collections - Bankruptcy

30% of a FICO Score CAPACITY

BALANCES IN RELATION TO LOAN AMOUNT & LIMITS

15% of a FICO Score LENGTH

AVERAGE LENGTH OF CREDIT ON ALL TRADELINES

APPROXIMATE WEIGHT FOR EACH YEAR

- ➤ Last 12 months = make up about 40% of the score
- ➤ Last 24 months = 70% of the total score
- Last 36 months = 90% of the total score
- > 37+ months = the last 10% of the score

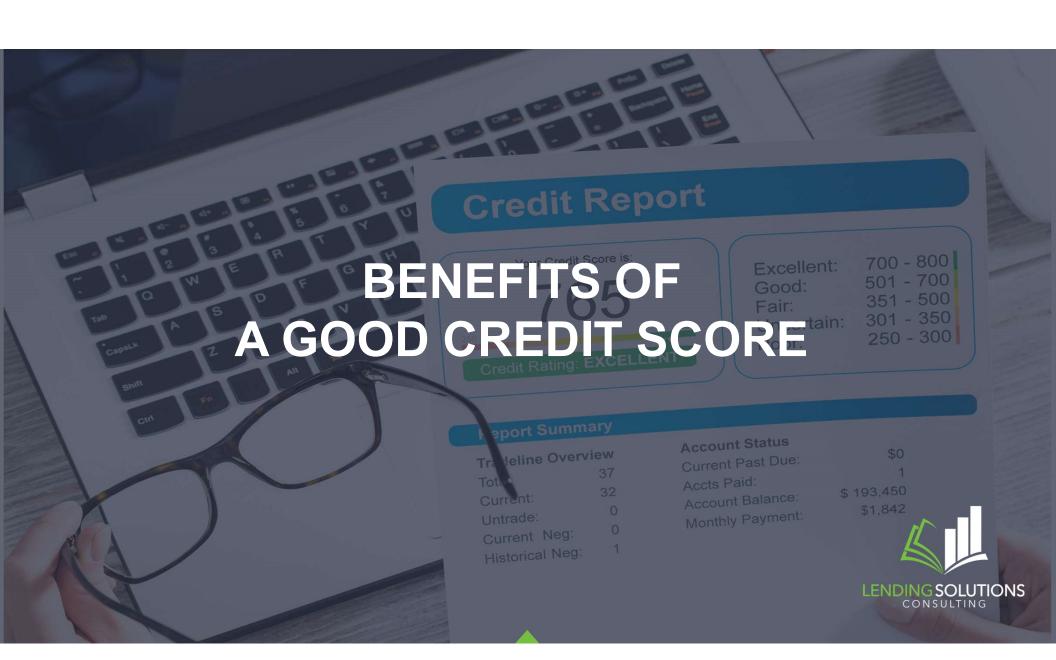
10% of a FICO Score MIX OF CREDIT

TYPE OF TRADELINES – REVOLVING, INSTALLMENT, MORTGAGE, FINANCE COMPANIES

10% of a FICO Score NEW CREDIT

ACCUMULATION OF DEBT AND INQUIRIES





BENEFITS OF A GOOD SCORE

MORE BUYING POWER

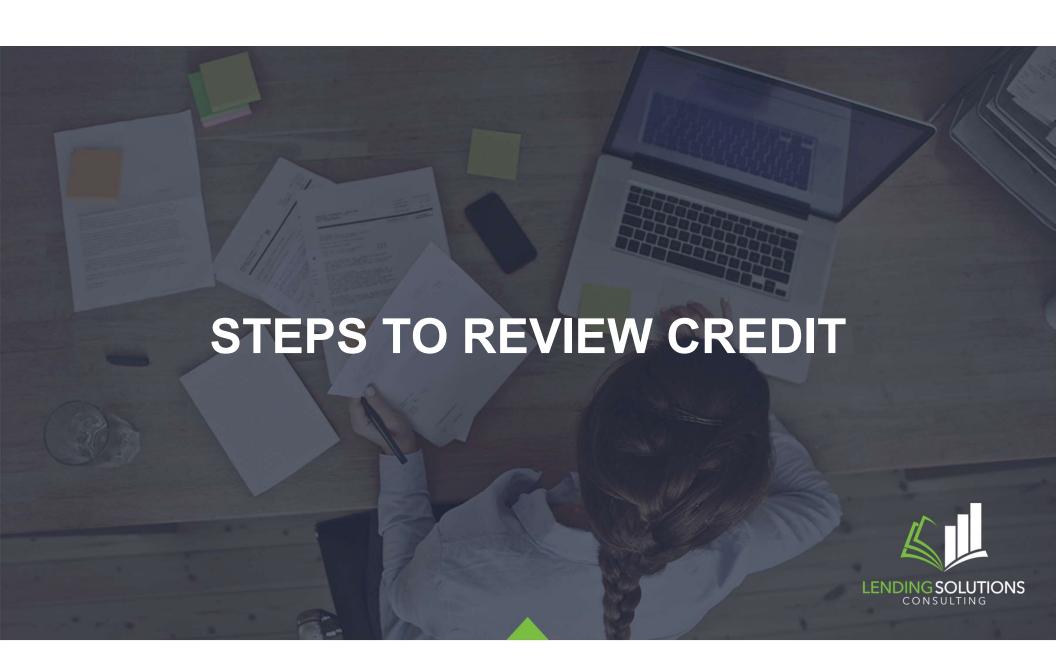
Current Score	Loan Amount	Rate	Rate Term Loan Interest		Payment	
A+ = 730 & Above	\$25,500	2.50%	72	\$1,986.80	\$381.76	
A = 680 - 729	\$24,700	3.50%	72	\$2,720.08	\$380.83	
B = 640 - 679	\$23,250	5.50%	72	\$4,099.62	\$379.86	
C = 600 - 639	\$21,400	8.50%	72	\$5,992.94	\$380.46	
D = 550 -599	\$19,700	11.50%	72	\$7,662.58	\$380.04	
E = 549 & Below	\$17,400	16.50%	72	\$10,121.58	\$382.24	

LOWER LOAN PAYMENTS

Current Score	Loan Amount	Rate	Term	Loan Interest	Payment
A+ = 730 & Above	\$30,000	2.50%	72	\$2,337.41	\$449.13
A = 680 - 729	\$30,000	3.50%	72	\$3,303.74	\$462.55
B = 640 - 679	\$30,000	5.50%	72	\$5,289.84	\$490.14
C = 600 - 639	\$30,000	8.50%	72	\$8,401.31	\$533.35
D = 550 -599	\$30,000	11.50%	72	\$11,668.90	\$578.73
E = 549 & Below	\$30,000	16.50%	72	\$17,451.01	\$659.04







REVIEWING THE CREDIT REPORT

Valid Credit Score: LSCI considers a valid score is 4 tradelines, 2 years, \$5k

cumulative total

Credit Score & Codes: What is the trend of the score? Why are we seeing these

codes?

Age vs. Credit: Does the age in relation to credit make sense?

Summary Information: A quick glance of what you'll see on the credit report

Number of Tradelines

Number of Inquiries

Capacity

Public Records & Delinguency

Collection Accounts: How old are they? Are they medical/utilities vs. financial

creditors?

ECOA Codes: Are tradelines individual or joint? Authorized Users have no contractual obligations to the financial institution, whose account is it?

Payment History: How is their payment history?



REVIEWING THE CREDIT REPORT

EQUIFAX VERSION 5.0 REPORT

Request 4 BARRY, JOHN PAGE: 1 CA-11, MAIN DR ,, ANYTOWN, IL, 60153. SSS-333-22-4444,BDS-07/10/1992. ************************ Hit. SAFESCANNED: Your inquiry has gone through our SAFESCAN data base. SSN ISSUED-93 STATE ISSUED-IL .SUM-02/2011-03/2017, PR/OI-NO, COLL-NO, FB-NO, ACCTS: 8, HC\$ 500- 16388, 8-ONES, HIST DEL- 8-ONES, INQUIRY ALERT - SUBJECT SHOWS 5 INQUIRIES SINCE*01/2017 FAD 03/13/2017 BARRY, JOHN SINCE 04/10/2011 BDS-07/10/1992,SSS-333-22-4444 11, MAIN, DR, ANYTOWN, IL, 60153, T, RPTD 03/2017 RESIDENCE SINCE 04/2011, PHONE DATE 00/0000 444, SOME, HWY, ANYTOWN , IL, 30153, T, RPTD 03/2017 RESIDENCE SINCE 02/2017, PHONE DATE 00/0000 01 ES-SERVICE, JOHNNYS PIZZA,

	IDENT CODE EC	and the second s			HICR TERM			DLA MR (30-60-90) MAX/DEL MONTH HISTORY
I/201 AO,AU	1 *180FA UTO IXED RATE		03/17 01/17			16222	03/17	7 02
	*428FC	_ I1 (THE PERSON NAMED IN COLUMN TWO IS NOT THE OWNER.			0	02/17	7 46
J/90122 FA,CI AO,AI	LOSED OR PAI	D ACC	04/13 OUNT/ZEI					
CU *	428FC	11	03/17		2096	2033	03/1	7 01
I/90122 EX,U	NSECURED		01/17	0	101			
CU *	428FC	11	02/17		2000	0	01/1	7 24
1/90122			01/15		96		THE CONTRACTOR	
1,722,500,13,700,000	LOSED OR PAI NSECURED	D ACC	OUNT/ZEI	RO BALA	NCE			
CU	*428FC	11	04/16		1000	0	01/1	5 25
1/90122				0	87			
O 2000 CO 200 CO	LOSED OR PAI	D ACC	OUNT/ZEI	RO BALA	NCE			

CA-11, MAIN DR ,, ANYTOWN, IL, 60153. SSS-333-22-4444, BDS-07/10/1992. 1284 0 10/13 41 CU *428FC(I1 04/16 10/12 I/901225 0 114 FA, CLOSED OR PAID ACCOUNT/ZERO BALANCE EX, UNSECURED *428FC 11 04/16 500 0 10/12 54 CU 09/11 I/90122 44 FA, CLOSED OR PAID ACCOUNT/ZERO BALANCE EX, UNSECURED FEDLOAN *496ZZ II 11/12 1750 0 10/12 20 I/88179 02/11 FA, CLOSED OR PAID ACCOUNT/ZERO BALANCE BU, STUDENT LOAN INSTALLMENT TOTALS 41240 18255 1078 41240 18255 GRAND TOTAL 1078 *FINQS- 11/17/2016 003ZB00717 FCTUALDATA -CU 408FC00642 03/13/2017 RICKZOERB 164AN13859 01/19/2017 CU 855FC00032 01/19/2017 GATEWAYONE 180FA07194 01/19/2017 *INOS-CU 408FC00642 03/13/2017

PAGE: 2

CU 408FC00642 7/01/2016

Request 4 BARRY JOHN

CU 401FC06224 01/05/2017

FICO Score 8-EFX-F SCORE: 00657 00033/00016/00015/00014
Proportion of loan balances to loan amounts is too high
Lack of recent revolving account information
Lack of recent bank revolving information
Length of time accounts have been established
RBP - 033% - 250-900

FICO Adjuster: Auto

THANK YOU



Tiffiny John 847-961-0832 TJohn@rexcuadvice.com



REXCUADVICE.COM